



Teltonika – New partner at TECHON7

TECHON7 is proud to announce a partnership with Teltonika, a global provider of IoT (Internet of Things) solutions. The collaboration aims to strengthen and expand the IoT business landscape within Denmark, which will leverage Teltonika's extensive experience in creating advanced IoT solutions and TECHON7's deep understanding of the Danish market.

Both companies are committed to delivering innovative products and services, that can transform businesses by enabling them to harness the power of IoT. The Internet of Things is rapidly evolving globally, providing opportunities for businesses to improve operational efficiency, enhance customer experiences, and create new revenue streams.

Recognizing this potential, Teltonika and TECHON7 have joined forces to offer cutting-edge IoT solutions tailored specifically for Danish companies. Teltonika will provide its wide range of reliable and secure IoT devices while TECHON7 will deliver integration services ensuring seamless deployment across various industries including among others: transportation sector, manufacturing, healthcare and environmental surveillance.

"This is an exciting development for us," Simonas Pleikys, Business Development Manager at Teltonika Networks says. "By partnering with TECHON7 we aim not only to grow our presence in Denmark, but also help Danish businesses unlock their full potential through the use of sophisticated IoT technologies."

On his part, Lars Nordberg-Hansen Business Development Director at TECHON7 add: "We are thrilled about this alliance as it combines Teltonika's world-class portfolio with our strong local market knowledge. Together we can drive digital transformation across Denmark, leveraging next-generation IoT solutions."

Both companies share a common vision - making complex things simple through technology. They believe, that their combined expertise can accelerate the adoption of IoT in Denmark.

Want to learn more? contact:

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